

ANNOUNCEMENT – August 23, 2023

Fairfield Taps FLX Networks To Amplify Marketing and Distribution

FLX launches Real Estate category on its Investments Exchange with Fairfield

BERNARDSVILLE, NJ, August 23, 2023 – <u>FLX Networks</u>, the network dedicated to modernizing, simplifying, and revolutionizing engagement between asset managers, wealth management firms, and financial advisors, announced today that Fairfield will tap FLX Network's marketing and distribution capabilities to bring a unique real estate investment opportunity to wealth managers and their clients.

The addition of Fairfield launches the Real Estate category on the FLX Investments Exchange, further offering members choice and an opportunity for investment diversification. The Investments Exchange showcases 60+ asset managers across asset class, vehicle, size, and specialty.

Founded in 1985, Fairfield is a fully integrated operator and investment manager in the multifamily sector. Fairfield has a presence in over 30 markets nationwide, \$41.6B of total origination volume, and 287.6K total units developed and acquired*. Fairfield strives to create vibrant neighborhoods, deliver attractive returns, work collaboratively, and make meaningful sustainable contributions to their communities.

"We're confident that our partnership will bring Fairfield the Flexibility, Leverage, and eXpertise that our members have come to know," said Mark Spina, President and CRO.

"Fairfield looks forward to our partnership with FLX Networks and are excited about the opportunity to expand our visibility and distribution in key markets," said Trey Stafford, Senior Vice President, Head of Capital Markets - Equity.

About FLX Networks

FLX Networks solves substantial pain points shared by asset managers, wealth management firms, and financial advisors. We've created a single destination for solutions, services and engagement. Our members tailor their solution based on their business needs and goals, offering productivity, cost savings, and growth potential.

About Fairfield

Fairfield is a fully integrated real estate operator and investment manager in the multifamily sector with in-house development, construction, acquisition, property, and asset management services across a broad spectrum of investment strategies.

For more information, please contact John Feeley at john.feeley@flxnetworks.com.

*Fairfield's acquisition platform started with the first acquisition in 1995. Fairfield's development platform started in 1985. Reflects Fairfield's management of direct real estate assets as well as real estate assets structured as "securities" since inception (1985) to March 31, 2023, inclusive of assets managed through predecessor entities. Real estate assets structured as "securities" are managed by Fairfield Realty Advisors LLC.